



Sporting
Shooters
Association
of Australia
(Victoria)

2017/18 Annual Report



Hunting



Facilities



Training



Advocacy



Sporting
Shooters
Association
of Australia
(Victoria)

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A year of achievement

It doesn't seem like a year ago that we were saying the Association is going from strength to strength. But here we are again.

Looking back on another successful 12 months, we have enjoyed strong growth in range attendance, membership and financial viability.

Additionally, this year we undertook significant capital improvements at our Springvale and Little River ranges.

With the help of state government grants we've been able to remodel one old range at Springvale to create two new ranges. At Eagle Park we have installed a disability ramp and boom gate with cctv, erected a shelter for the 5-stand shotgun range, refurbished the main office and upgraded range 9 to include a shelter and concrete firing line.

Over the past five years the Association's finances have markedly improved, showing solid bottom line performance.

In that time, we've increased our operating surpluses beyond anything previously seen. It's also very encouraging that a significant portion of our revenue now comes from company operations rather than member subscriptions and government grants.

Following a property revaluation, our asset base is now an unprecedented \$12.5m, continuing the record growth trend and reflecting a year of positive cash flow.

It all means we are becoming increasingly financially independent, which in turn means that the increased funds we gain from operating the company can be applied to providing expanded facilities and more services for members in the branches, sub-clubs and at large.

In addition, our significant growth means that the Association is entering a new phase where we can plan for major projects

to take advantage of new opportunities.

They include a dedicated training arm to raise the standard of firearms handling among shooters, an in-house legal service for members with a focus on firearms-related issues and the investigation of a storage facility for those who can't or prefer not to store firearms at home.

At the same time, we are pursuing land purchases for ranges and exploring hunting opportunities for our hunters by securing access to land on which they might hunt.

On the political front, a key achievement this year was our involvement with the Firearms Regulations review. It eventually saw the Government put off price rises in respect of firearm-related matters. And while we strongly opposed the Firearms Prohibition Order amendments to the Firearms Act, they were carried with the help of the cross-benches. Even so, we were consulted at the highest levels of government and police. We will continue to support good legislation and oppose bad legislation.

Another highpoint of the year was the finalisation of the Springvale range purchase. It is now ours, lock, stock and barrel. And we've wasted no time in starting the upgrade, with improvements worth some \$650,000 already undertaken, and further works planned.

Lastly, we'd like to thank everybody involved in making the year so successful. From our Board members, the State Office staff, employees in the field, volunteers and branch/sub-club committees to all our members who supported the Association with their memberships, range attendance, purchase of merchandise and branches and sub-clubs support.

Denis Moroney, President
Jack Wegman, Chief Executive Officer

Board of Directors



DENIS MORONEY
President



JEFF KUYKEN
Junior Vice President



DAVID SCHERECK
Senior Vice President



ROSS FARMER
Secretary



MARION BARNES



DAVID ZIELINSKI



COLIN WOOD



ANDREW HEPNER



HENRY ROGERS



LANCE EASTWOOD



BILL CAMPBELL

State Office Staff



JUSTIN LAW
Communications Manager



LEE-ANNE ROMANS
Events Co-ordinator



JACK WEGMAN
Chief Executive Officer



SHAUN DOYLE
Facilities Manager



DAVID LAIRD
Hunting Development Manager



ANDREW PHILBEY
Assistant Range
Manager Eagle Park



MARK NANKERVIS
Assistant Range
Manager Springvale



RHYS COOTE
Conservation and Pest
Management Manager



FADY KHALIFE
Assistant Manager Training
and Education

What did we achieve in 2017-18?

- Employed a Training and Education assistant manager.
- Developed training programs for new shooters.
- Trained council staff to better use firearms and to humanely dispatch animals.
- Welcomed the Australian Press Council's decision to uphold our complaint against the *Herald Sun* after it portrayed shooters in a bad light.
- A \$1.8 million operating surplus — up 58.3 per cent.
- Doubled the total value of our net assets from \$6.7 million to \$12.5 million.
- Invested more than \$777,000 in SSAA Victoria ranges.
- Remodelled one range at Springvale to create two new ranges.
- Increased membership by 4.1 per cent.
- Increased female membership by 10 per cent.
- Increased visitation at the Springvale range by 14 per cent.
- Increased private range bookings at Springvale by 54 per cent.
- Volunteer range officers became casual employees.
- Welcomed the new SSAA Victorian Duck Hunters Club.
- Represented SSAA members in government meetings on Duck Season issues.
- Invested in the Sambar deer collaring project with Parks Victoria.
- Attended the Wild Deer Expo in Myrtleford.
- Revalidated Conservation and Pest Management (CPM) accredited members.
- Purchased new equipment for the CPM program.

STATS AT A GLANCE

TOTAL ASSETS

\$12.5M

UP 82%

OPERATING SURPLUS

\$1.8M

UP 58%

TOTAL MEMBERS

37,082

UP 4%



The Year's Highlights

SSAA Victoria wins battle against bias

Australia's highest-circulating daily paper, the Herald Sun, has been brought to heel for lazy and biased journalism after SSAA Victoria took a stand against the paper's attack on reputable firearms organisations in a story last year.

The Australian Press Council found the Herald Sun had published misleading material without reasonable fairness or balance and had not taken steps to provide adequate remedial action, contravening three of the General Principles in its Standards of Practice.

The action relates to a story published by the Herald Sun in June last year, which painted the firearms organisations and the firearms industry as social media "trolls" and sinister recruiters of "disaffected young men" in print and online.

"The story was an outright attack on all firearms users and the organisations and industry that support them," said SSAA Victoria CEO Jack Wegman.

Herald Sun We're for you



Training and Education

SSAA Victoria has shown its commitment to improving firearms safety and skill with the appointment of a new training manager at Box Hill State Office.

Fady Khalife, who has more than 10 years' experience in the vocational education and training sector, joins the small team in Box Hill to develop shooting and hunting training programs.

He takes on the role as Assistant Manager Training and Education which was created within the Hunting Development department.

State Conference

The 2018 SSAA Victoria State Conference held in March was the opportunity to recognise the contributions of hard-working members.

Barry Oliver's tireless efforts to promote Working Gun Dogs and Greg Moon's long service to Eagle Park and the Board were rewarded with Honorary Life Memberships.

Bill Woolmore's widow Lorraine received the Colonel Carre-Riddell Medal in honour of her late husband's contribution to SSAA Victoria.



Membership & Advocacy

SSAA Victoria's membership increases each year and this financial year has seen a significant jump as we continue to add value to our membership benefits.

Membership growth

Our mission is to grow our Association and to retain members by providing benefits shooter can't get anywhere else. The introduction of our training program, the increased hunting focus and benefits such as firearms insurance have seen membership grow in the 2017/18 financial period by four per cent. This growth is an increase over previous years and points to success.

Female membership continues to grow with the 2600 figure representing seven per cent of the overall membership. The figure is up from 2358 which means female participation has increased 10 per cent, outstripping the overall membership increase rate.

Much of this result can be attributed to initiatives at State Office and branches such as Shepparton with its Shooters for Hooters Pink Ribbon Foundation Charity Shoot.

Advocacy and lobbying

SSAA Victoria understands that our membership looks to us as a leader to stand up for the sport and protect it from continual political pressure. To this end, we have close relationships with government departments and other stakeholders ensuring that we have a seat at the table when it comes to discussing firearms and hunting issues.

The key political issue in the past 12 months was the Firearms Amendment Act introduced in March this year. SSAA Victoria identified key issues around the determination of a prohibited person and these concerns were heard in the Victorian Parliament thanks to our political relationships.

MEMBERSHIP INCREASE

 **4.12%**
to 37,082

MEMBERSHIP	2016	2017	2018
TOTAL	34,481	35,613	37,082
INCREASE		3.28%	4.12%

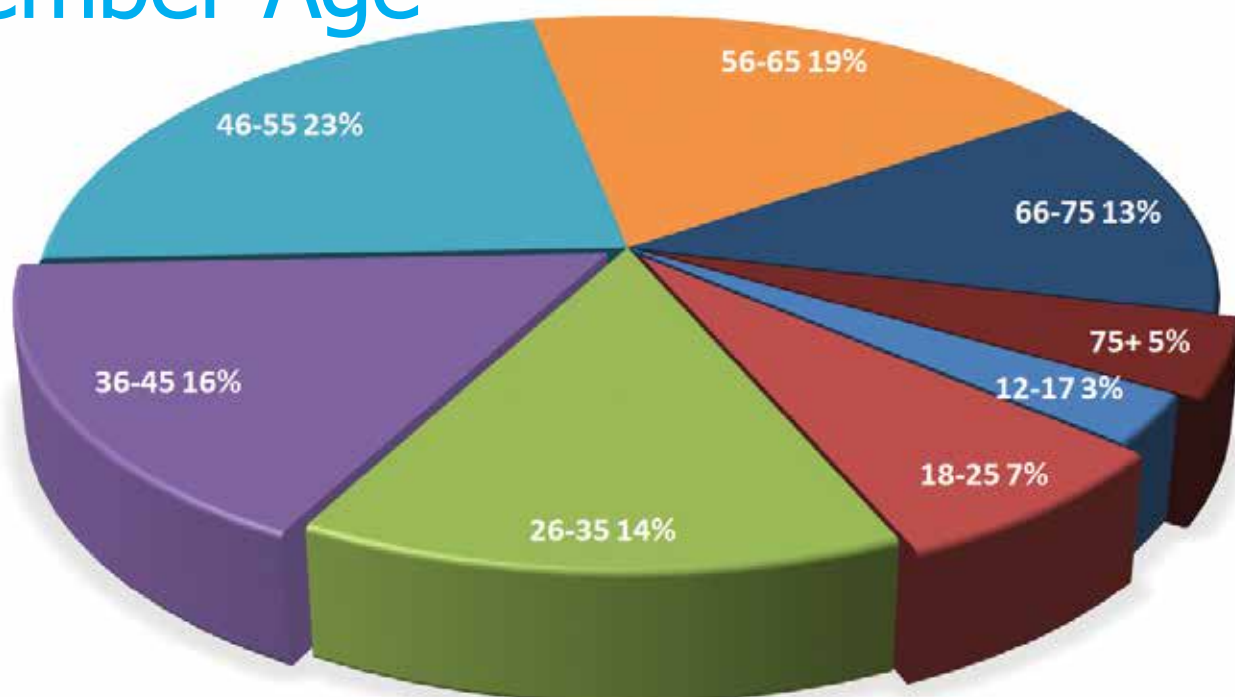
We also challenged the change of rules for the start of Duck Season, treading the fine line between representing hunter interests and not losing Duck Season altogether under a Greens influenced Labor Government. We continue to work with the Government and foster relationships within Parliament House to ensure we are heard before decisions are made.

SSAA Victoria is also involved in advocacy and lobbying groups, including:

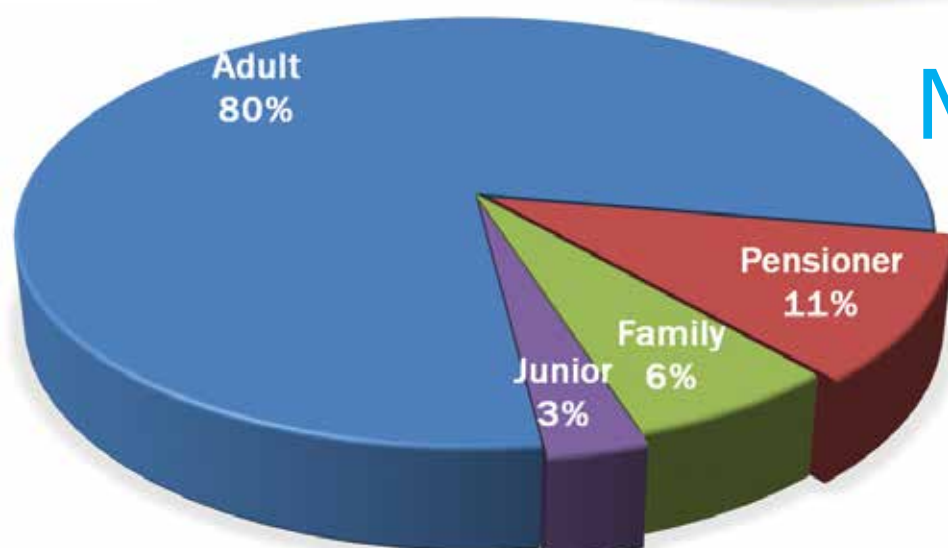
- Firearms User Group
- Victorian Firearms Consultative Committee
- Public Land Access Council
- Shooting Sports Council of Victoria (SSCV)
- Combined Firearms Council of Victoria (CFCV)

Unity is also a SSAA Victoria goal and we have worked closely with other major hunting organisations to provide a stronger voice on key issues.

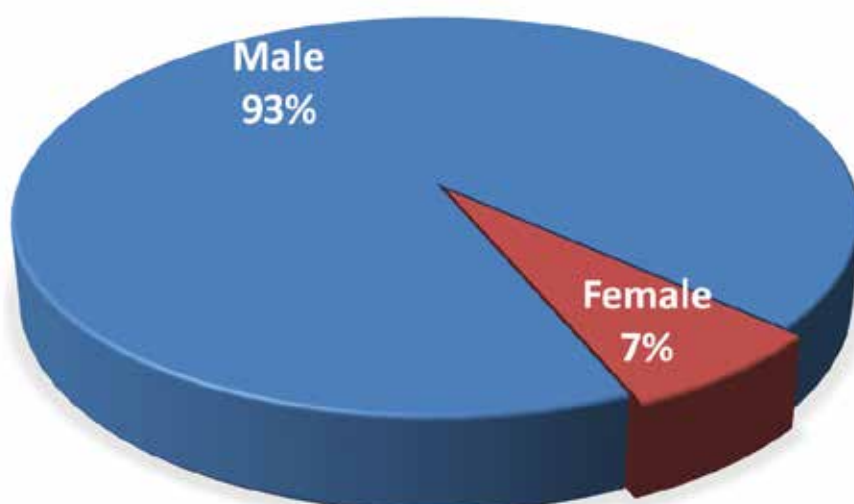
Member Age



Member Type



Member Gender



Training and Education

Training and Education has been identified as a key growth area for SSAA Victoria. We have the resources and the responsibility to help shooters develop skill and understanding of the shooting sports. This new chapter in SSAA Victoria's growth reflects our commitment to the future of shooting with the development of a professional training and education program.

The new role

With the growing number of new shooters and hunters, SSAA Victoria has identified the need for a formal training and education program.

To meet that need, an Assistant Manager Training and Education position was created and Fady Khalife was appointed to the role in February.

He was given a range of tasks including:

- Develop a training strategy.
- Creating and developing a stream of courses.
- Work on courses accreditation.
- Creating resources for the new courses.
- Delivering courses.
- Administer courses.
- Overseeing the training development program.
- Train the trainers.

Practical Firearms Training Program

To meet those targets, he developed the Practical Firearms Training Program (PFTP) to educate shooters not so much on the rules, but shooting skill.

This program is made up of short courses from basic to advanced, and specialised courses also aimed at beginners and more experienced participants.

What sets it apart from other programs is that it includes a practical component with supervised range shooting designed to give participants a working knowledge of handling firearms safely and familiarity with best practices.

The program is designed for people who have basic knowledge on firearms as well as for complete novices who have never handled firearms. The aim is that by the end of the course, participants will be comfortable handling firearms and

be able to confidently sight in and shoot with some degree of accuracy.

Topics covered in the PFTP include:

- Risk control and basic firearms safety practices
- Safe storage, transportation and handling
- Types of firearms, major parts and actions
- Ammunition
- Firearm and scope maintenance
- Bore sighting and sighting-in
- Shooting techniques
- Marksmanship
- Range practice

The program has already attracted shooters with classes filling quickly and it has led to the development of more courses including:

- Intermediate and advanced firearm training
- Basic and advanced hunting
- Reloading

Building relationships

SSAA Victoria is also building rapport with Victorian councils and airports by delivering courses to their officers.

Firearm Training for Council Officers courses, which focus more on the use of firearms in populous places, and the

humane dispatch of injured animals have been conducted.

The first course was delivered to Hume City Council on May 15 with good feedback. Other councils, such as Glenelg Shire Council, have also taken part in the course.

Essendon Airport has booked a similar course which has been tailored for airport officers. It contains a unit on humane dispatch of injured animals and will focus more on the practical use of shotguns at aerodromes.

Continuous improvement

SSAA has distinguished itself as a responsible and member-driven association which believes in education and providing benefits to members.

With this in mind, the Education and Training department is putting effort into improving already established education such as Conservation and Pest Management and Range Officer courses.

Meanwhile, the training and education department is working on getting the PFTP short courses accredited, which is a challenging but exciting process.

Our aim is to establish SSAA Victoria as a provider of professional training services for all shooters.



Hunting Development

The Hunting Development team has been working hard to safeguard the interests of SSAA Victoria's hunters as we strive to position ourselves as the go-to hunting organisation. Effort has gone into building positive relationships with government, public servants, landholders, other hunting organisations and the media. Developing internal relationships with members, branches and the hunting sub-clubs has also been a focus, and we have ramped up training and education.

Challenges

There have been some serious challenges. Duck hunting again came under scrutiny after an incident of poor behaviour at Koorangie State Game Reserve during the opening weekend of the 2017 season. SSAA Victoria, along with the other major hunting organisations, worked hard behind the scenes to ensure members could continue to enjoy duck hunting.

We also got together with Field & Game and the Australian Deer Association to produce a YouTube video in the lead-up to the 2018 duck season. Our three major hunting organisations stood together to highlight the importance of duck hunters obeying the law and hunting ethically during the season.

We also opposed the changes to legislation that were introduced for the start of Duck Season including the later

start time. However, we were pleased the 2018 season went ahead. Our preferred outcome is for the Game Management Authority (GMA) to be better funded to combat the illegal hunting and shooting activity. This is having the most negative impact on hunting's reputation in local communities and the media.

Hunting fundamentals

Our efforts to promote hunting centre on three fundamentals: something to hunt with (firearms), something to hunt (game or pest species) and somewhere to hunt (access to land).

The right to use and own firearms is the at the core of SSAA's mission. This is an ongoing process with all State Office staff contributing to the lobbying and advocacy work of the Association.



As for what to hunt, hunters are now allowed to take deer species other than Sambar in the parks open to deer hunting and balloted hunting has successfully continued on Snake Island. Farmer Assist and the Conservation and Pest Management programs have also provided hunting opportunities for our members. The Association is constantly working to see the introduction of game management practices that will produce additional game resources.

With regard to where to hunt, the Hunting Development team is focused on providing increased hunting opportunities while working to prevent the loss of existing rights. One result has been an additional 90,000ha of national park opened to recreational deer hunting and hunters have retained access to campgrounds in the Alpine National Park.

Better outcomes are achieved by making submissions and representations to various government departments and subsidiaries. These have included formal written submissions to the RSPCA Parliamentary Inquiry, The River Red Gums Park Draft Management Plan, VEAC Central West Investigation, the 2018 duck season, a response to the Invasive Species report, GMA funding issues and Regional Forest Agreements.

Representations were also made on numerous issues protecting members' interests. The Hunting Development Manager and the Communications and Marketing Manager

represented the Association at the public hearings of the RSPCA Parliamentary Inquiry. Numerous meetings have been held with Parks Victoria, the GMA, DELWP and DEDJTR on hunting related issues.

The Association has invested in a Sambar deer collaring project with Parks Victoria to learn more about movement patterns and habitat usage of these iconic deer. SSAA Victoria expects game management decisions to be based on scientific evidence, rather than opinion or speculation. The results obtained from this research should contribute significantly to the scientific understanding of the species and allow for better management decisions to be made.

Elements of State Government's Sustainable Hunting Action Plan (SHAP) are also being delivered in consultation with SSAA Victoria with positive outcomes for hunting.

In the community and media

At the community level, SSAA Victoria staff have attended public meetings on issues as diverse as balloted hunting, Landcare opportunities for CPM or Farmer Assist accredited members and illegal shooting and hunting concerns.

We also had a presence at the Wild Deer Expo in Myrtleford to highlight our commitment to developing deer hunting as a

key element of the Hunting Development program.

To highlight another key element, we celebrated the birth of a new hunting sub-club. The SSAA Victoria Duck Hunters Club was formed just prior to the start of the duck season by interested members to provide a forum for like-minded hunters. The club is providing hunting opportunities through club hunts, education, advice and the opportunity to become involved in duck conservation activities.

It is hoped that the club will complement the other hunting sub-clubs (the Field Hunters Club, the Deerstalkers Club and the Working Gundog Association of Australia) and develop its own long and proud history alongside them. The Field Hunters Club has taken over the management and running of the wineries pest control program to provide more hunting opportunities for members. WGAA has received a grant to develop a game bird program to secure the future of the club's field trials.

In partnership with Communications department, the Hunting Development team has pushed SSAA Victoria in media across the state. Articles and quotes in The Weekly Times and regional newspapers featuring SSAA Victoria have been common, with media outlets regularly contacting the Association for comment on hunting related matters. Interviews on radio have also been carried out on ABC Drive.

An ABC photojournalist was taken hunting during the season and the resulting story portrayed responsible duck hunters in a positive light. These efforts have been aimed at getting fair and impartial reporting on firearms and hunting issues in the media.

Training and education

Training and education for hunters and shooters has been identified as a key development area for SSAA Victoria. We created a new Training and Education role to replace the Program and Training Coordinator which meant saying farewell to David Croft in November. David worked for more than six years at State Office and SSAA Victoria wishes David all the best for his future and thanks him for his efforts over the years. His contribution to the Association was appreciated by members and fellow staff.

Assistant Manager Training and Education, Fady Khalife, was appointing in the new role to develop new and professional

courses for the Association. These include the new Practical Firearm Training Program and hunter education, along with range officer and CPM courses. Fady comes from a professional teaching background and has extensive experience in developing and delivering accredited courses.

Several courses have already been successfully run with excellent feedback. Hume Shire Council rangers underwent firearms training, with an emphasis on the humane dispatch of injured animals. A course for another council is already booked and Hume council has indicated it wants its staff to undergo regular refresher training.

Introductory practical firearms courses have also been run for people new to shooting who want to increase their skills and knowledge. The course covers the theory of firearm operation, safety, risk assessment, sighting in, marksmanship principles and choosing the appropriate type and calibre of firearm for the desired application.

An practical range shoot is then held with participants shooting a group, sighting in the rifle, experiencing different shooting positions and firing numerous rounds to actually put in to practice the theory they have been taught.

The Shotgun Education Program (SEP) has also been re-established in partnership with FGA and GMA. The course has been revamped and now includes a beginners' course, designed for new duck hunters, and an advanced course which is structured for those with more extensive experience. Taking an animal humanely and minimising wounding rates is the goal of every genuine hunter. The enhancement of skills through this course will help hunters achieve that goal.

Over the next 12 months, SSAA Victoria members will see huge growth in the Association's training and education function.

Conclusion

The Association will continue to be proactive, focusing on education and training, lobbying for greater access to areas to hunt, safeguarding the rights of firearms owners and promoting the interests of hunters. Threats to hunting will be identified, monitored and wherever possible nullified. Relationships will continue to be developed to strengthen our position and influence, and every opportunity will be taken to further the cause of hunters and hunting.

- Prepared by Hunting Development Manager, David Laird

Conservation & Pest Management

The Conservation and Pest Management program continues to provide hunting and pest control opportunities for SSAA Victoria members. It has had its challenges with a lack of resources affecting some programs, but new areas of effectiveness have been identified.

Saving penguins

During 2018 there have been 14 operational programs running across the state. The program on the Bogong High Plains has ended its trial stage but will continue to run into early 2019 and we are working on developing new opportunities.

One third of the penguin population on Middle Island just off the coast from Warrnambool was lost to fox predation in late 2017. The foxes use the low tides to access the island during summer and in 2005 there were fewer than 10 Little Penguins on the island. The introduction of Maremma dogs in 2006 eliminated the fox attacks and the penguin population grew to more than 180.

However, the dogs weren't present in 2017 when the penguin massacre occurred and SSAA Victoria was approached to help control fox numbers. We are now working with the Warrnambool City Council and Parks Victoria to get this program off the ground.

It's one of several programs proposed for the 2018/19 season.

Others include controlling pigs and foxes in the Gunbower National Park and the Lower Goulburn National Park in the state's north. Rabbits are the target for a program at Braeside Park in the eastern suburbs of Melbourne while foxes need controlling at Point Nepean NP on the Mornington Peninsula.

Night vision

Thanks to technology advancement in thermal and night vision devices we've been able to shift our pest control from day to night operations. The thermal imaging equipment allows our volunteers to be able to see cull animals otherwise hidden by the long grass, trees and shrubs.

Previously thermal imaging equipment was used by professional hunters and those who could afford the expensive price tag. But in the last few years this equipment has come down in price significantly meaning we've been able to include it our armoury.

The CPM team has achieved outstanding results with it for controlling deer in sensitive areas such as in the Dandenong

Ranges and Alpine National Park, and most recently at Wilsons Promontory controlling Hog Deer.

We have also been using night vision scopes at Werribee Mansion and Point Cook Coastal Park controlling rabbits and foxes. Many programs now are transitioning to this equipment because of its effectiveness and there is little or no disturbance to the public or livestock given there is no bright light present.

We should point out that night vision equipment is illegal to use or possess on public and crown land for the purpose of hunting in Victoria. It can only be used on private property or on approved Parks Victoria pest control programs.

Farmer Assist

SSAA Victoria is still working closely with Landcare Victoria, Victorian Farmers Federation and other stakeholder groups to educate farmers on the benefits of Farmer Assist. It is an ongoing program which has some issues with farmer participation, but we're making inroads and hope to be providing more opportunities for our members. Currently in Victoria we have 327 active members offering their services to control pests on farms.

CPM course update

We ran CPM courses at Bendigo, Shepparton, Springvale and Mildura with 63 new CPM volunteers accredited. These new volunteers will take places of inactive members we've cleared from the CPM database.

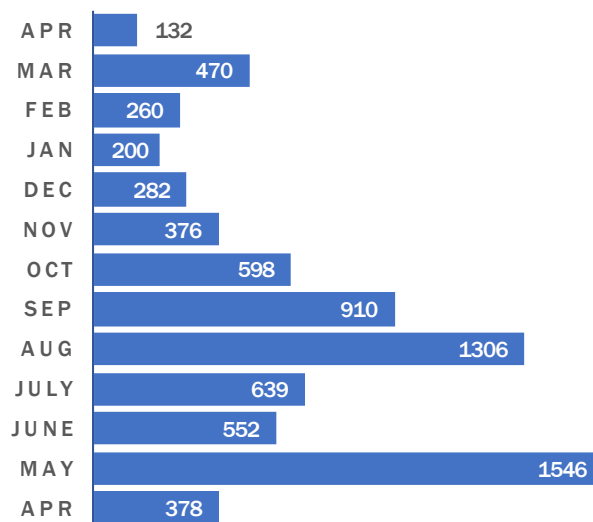
The database provides information on each accredited member and their activities throughout the year. Under our current arrangement with Parks Victoria, the number of CPM volunteers will be capped at 300 so we want to keep that topped up with active members.

All future CPM courses will be run on a needs basis with limited positions available for all regions and branches. SSAA Victoria will be introducing changes in the process of how volunteers apply for future courses. There will be two intakes a year where members can apply and once all positions are filled, applications will close.

Course locations will be decided depending on openings within the branch or region. Course dates in 2018 will be decided by the data provided on the CPM database

- Prepared by CPM Manager Rhys Coote

CPM HUNTER HOURS



Current CPM programs:

- Plenty Gorge Park (Foxes)
- Point Cook Coastal Park (Rabbits, Foxes)
- Werribee Park (Rabbits)
- Dandenong Ranges National Park, Sherbrook Forest (Sambar, Fallow Deer)
- Warramate Hills Nature Conservation Reserve (Sambar, Fallow Deer)
- Yellingbo Nature Conservation Reserve (Sambar, Fallow Deer)
- Point Nepean National Park (Foxes)
- Murray Sunset National Park (Goats)
- Bendigo Reserves, Fox Drives (Foxes, Rabbits)
- Barmah National Park (Pigs)
- Wilsons Promontory National Park (Hog Deer)
- Alpine National Park, Bogong High Plains & Howitt High Plains (Sambar)
- Warrandyte-Kinglake Nature Conservation Reserve (Foxes)
- Grampians National Park (Goats)
- Cardinia Creek Reserve (Deer)
- Critchley Parker Junior Reserve (Deer)

Proposed CPM programs:

- Lower Goulburn National Park (Pigs)
- Gunbower National Park (Deer, Pigs)
- Quail Island (pigs)

The Ranges



The 2017/18 financial year saw significant capital works done at metropolitan and regional ranges across Victoria. These works were jointly funded by the government grants received in the previous financial year and SSAA Victoria in conjunction with sub-clubs and branches. The year also saw a change in the management and staffing of the two metropolitan ranges, further support to the branches and the consolidation of the Range Officer training program.

Victorian Government Grants

The Victorian State Office and five branches/sub-clubs were successful in obtaining grants from the Victoria Government through the Shooting Sports Facility Grants Program in 2016. It was the second round of grants allocated by the government and was based on a 2:1 funding model – the government paying twice the amount of the Association. These funds were spent over 12 months, concluding in January.

This round saw Eagle Park and Springvale ranges successfully secure \$100,000 each and a further \$150,000 went to the branches and sub-clubs. In total, SSAA Victoria spent \$350,000 of government funding plus \$175,000 of SSAA Victoria and/or branch/sub-club funds on capital improvements to our ranges.

In this round of grants, \$525,000 was spent on top of the \$252,000 in the previous round of grants to make the total

investment in the ranges \$777,000 in three years.

This spend would not have happened without the support of the members, branches and sub-clubs that provided the funds to support several grants. SSAA Victoria must acknowledge the support received from the Victorian Government's Department of Health and Human Service. The funding over the past three years has gone a long way to:

- improve the professionalism of our ranges,
- provide better facilities for our members,
- improve safety standards and security on the ranges,
- replace aging facilities, and
- enable us to service more people.

In July 2017, the Victoria Government announced another \$1million for the Shooting Sports Facility Grants Program. Applications for the grant opened in April 2018. The outcome of applications will not be known until October 2018. In total, 11 applications have been submitted from SSAA Victoria and our branches/sub-clubs.

Under a separate application, we were successful in obtaining \$40,000 from the government under its Community Shade Grants Program. These funds were shared across project at Eagle Park, East Gippsland and Little River Raiders.

Visitation

Our Springvale range, once again, has shown strong growth in visitation with 14 per cent more paying patrons. Although it is not the 25 per cent increase we saw last year, this is still a strong result given that the range is reaching capacity on weekends.

Member usage of the range has remained consistent from previous years, but the main growth has been in public visitation which is up 29 per cent on last year.

This growth can be attributed to a few key factors. Significant upgrades have been made to the facility during the past two years to lift the professional standard and appearance of the venue. Considerable time has also been spent in ensuring that our professional staff focus on customer-service and the range hours were once again extended to accommodate the increase in patronage.

To ensure Springvale patronage continues to grow, redeveloping the main range to allow for more shooting positions is now in the planning phase. These works will commence in mid-2019. In the meantime, members are using other ranges at Springvale to take pressure off the public range at peak times.

Eagle Park's visitation is consistent with the previous year. It includes the breakdown between member and non-member use. That said, Eagle Park has a stronger member attendance than Springvale.

Not included in the figures are the come-and-try days and group bookings. Once again Springvale has continued to grow with a 54 per cent increase in these bookings represented by 1669 patrons attending over the 12 months.

At both ranges we have continued relationships with various government departments including Victoria Police, Australian Border Force, Australian Federal Police, Australian Defence Force, Corrections Victoria as well as numerous security training companies who regularly hire the ranges.

SPRINGVALE RANGE VISITATION

↑ 14%
21,334

Range offices and staff

One of the key changes to Springvale and Eagle Park staffing was to make volunteer range officers casual employees in the second half of 2017. It was done to further promote professionalism at the ranges, as was the ongoing commitment to training.

Range officer training courses were held in Bendigo, Shepparton, Hamilton, Wodonga, Mildura, Portland as well as two courses run at Eagle Park and Springvale.

With the employment of a new Assistant Manager Training and Education, the management of the course has moved to be under this portfolio. In the coming months a new section of the course will be added to cover shotgun ranges and how range officers should manage these ranges, which is different to standard sporting target ranges.

Conclusion

We would like to thank all the staff at the ranges that work tirelessly to ensure the ranges run without issue and continue to provide advice and service to the thousands that visit the ranges each year. This upcoming year is going to focus on planning and development of new programs to continue the growth of all ranges and the service which they offer.

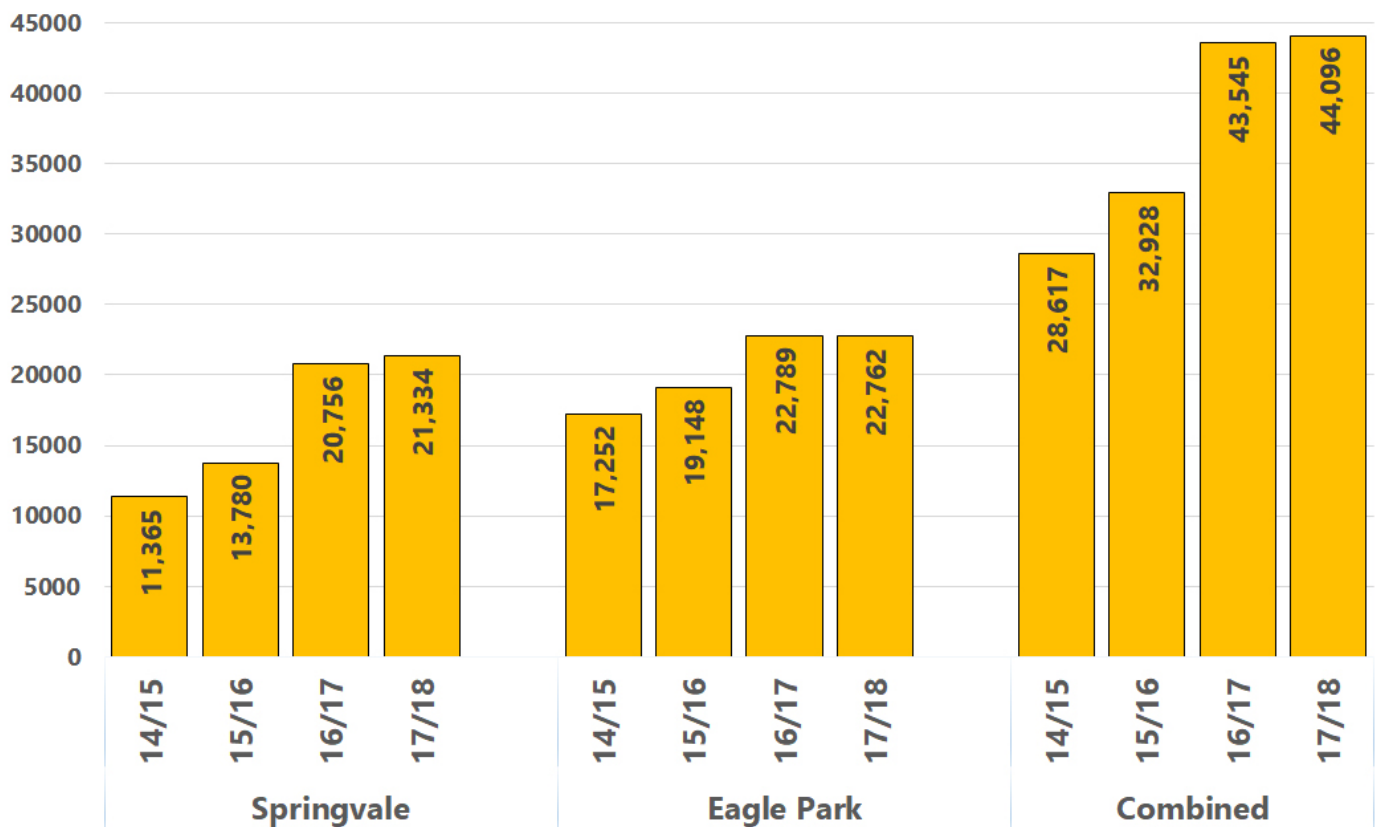
- Prepared by Facilities Manager Shaun Doyle

SPRINGVALE GROUP BOOKINGS

↑ 54%



RANGE VISITATION



Regional Distribution

MILDURA
945

NHILL
222

HORSHAM
285

HAMILTON
269

WARRNAMBOOL
503

PORTLAND
244

BENDIGO
1513

SHEPPARTON
1404

KYNETON
917

SEYMOUR
666

25% 

RURAL AND REGIONAL MEMBERS

More than 9600 SSAA Victoria members belong to our regional branches.

WODONGA

1430

BONANG

20

EAST GIPPSLAND

1034

REGIONAL BRANCHES



SSAA Victoria has 13 regional branches, which provide shooting opportunities for people living across the state.

LARGEST REGIONAL BRANCH



The Bendigo Branch has had the most members for some time, although Wodonga's growth is challenging for the crown.

OPERATION OF BRANCHES



The regional branches are run by volunteer committees, with support from the SSAA Victoria State Office.

SUB-CLUB PARTICIPATION



Several regional branches also have sub-clubs. These sub-clubs participate in a variety of disciplines, including shotgun competition, single-action and pistol shooting, and collecting.

Media and Communications

There was a changing of the guard in the communications department with Justin Law replacing Caitlin Pearson who had built the department from scratch.

Justin brings 30 years of journalism and communications experience to the role and was given a brief to take communications in a more strategic direction. Greater media engagement and vigilant monitoring, as well as promotional strategies for new State Office initiatives and sub-club and branch promotion support are among the tasks in this role.

Herald Sun hearing

In 2017, SSAA Victoria raised serious concerns about a story printed in the Herald Sun on June 20 titled *Gun Lobby Trolls Charity*. Throughout the story, the writer accuses “the” gun lobby of distressing Alannah and Madeline Foundation staff with “aggressive trolling”.

AMF CEO Lesley Podesta was given free rein in the article in which she accuses “the gun industry” of recruiting “disenfranchised men” to boost business. No gun industry or

association representation was sought to provide balance to the article.

SSAA Victoria complained about this article to the Australian Press Council and in February this year the case went before the APC panel for adjudication. We argued that the use of the terms “the gun lobby” and “the gun industry” implied that all associations and industry groups which advocate for firearms owners were guilty of trolling the AMF.

The APC upheld our complaint and found the Herald Sun had breached three of four General Principles in the Standards of Practice. The Herald Sun was forced to print the full findings of the panel on page 2 of its June 12, 2018 edition.

This win was significant not only for SSAA Victoria, but for all firearms users who now know that they can win if they challenge something that is not right.

Other media engagement

We have enjoyed some positive media as well with several publications seeking comment from our staff on key issues. In particular, the Hunting Development Manager has been quoted a number of times in hunting-related stories. However, the media does seem to have an anti-gun agenda, even in places you might not expect.

Shortly after highlighting our success over the Herald Sun, members brought to our attention an article which attacked hunters published on car review website, CarAdvice. The story was a test for BF Goodrich off-road tyres, and SSAA Victoria members were supplied the contact details for the tyre company and invited to share their thoughts on the article. It was soon removed from the website.

We also had ABC Bendigo change a headline on one of its stories which accused hunters of acting illegally.

Political engagement

Communication is important in political issues and we were successful in bringing together other organisations to present one clear message before the opening of Duck Season. We shot and edited a video which featured representatives from Field and Game Australia and the Australian Deer Association calling on all duck hunters to do the right thing. It was an important message to save the future of Duck Season in Victoria.

More recently we called on our members to back the Shooters Fishers and Farmers Party Sound Suppressor Bill. A petition supporting the Bill was started on the Victorian Parliament website and we helped to contribute many of the 6000 signatures that were collected. Unfortunately the Bill was defeated, however, it did provoke debate about firearms use.

We also attended meetings with government departments and Members of Parliament to foster relationships and help bring SSAA Victoria to the table on key issues affecting firearms users. This is an ongoing part of the role with the plan to influence policy decisions to achieve better outcomes for our members.



Events

The State Conference in March brought together representatives from sub-clubs and branches. We were fortunate to have Game Management Authority Chairman Brian Hine accept our invitation to speak at the conference and tell us of the challenges the authority faces. Our National President Geoff Jones was also informative on SSAA issues.

The Wild Deer Expo gave us a chance to showcase our new direction in hunting and we gave away dozens of showbags loaded with SSAA information. We managed to obtain a new rifle scope as a membership drive giveaway.

Victorian Shooter

Members may notice the revamp of Victorian Shooter magazine with a fresh new look. Justin's extensive magazine experience was evident with the redesign with bold new covers and feature spreads inside.

More recently has been the desire to showcase the disciplines on offer at the various sub-clubs with a special feature on benchrest. This new direction will give sub-clubs a chance to present their disciplines and the people who excel in them.

We have also featured a review of a firearm for the first time in recent Victorian Shooter history with the Webley & Scott 951 tested by the Hunting Development Manager. We are working on building relationships with firearms distributors to feature more product reviews.

Branch and Sub-club reports

Shepparton Branch

This past year has seen the SSAA Shepparton Branch completely demolish and rebuild its rifle and pistol range. It has gone from a 30m-wide facility to 80 metres wide and out to a maximum of 300 metres long. It also now boasts four separate firing bays instead of one combined facility. We are hoping to upgrade our toilet facilities at the range soon.

It's been a big year in which we hosted the Victorian 5-Stand Titles once again, which ran smoothly despite heavy rain at times. Next year we will hold it over two days in February so we can select the Victorian team to represent Victoria in the Australian Championships held in Queensland in April 2019.

We sent a squad to the Western Australian event this year consisting of Tony Connell, Xavier Russell, Gino De Angelo, Travis Tait and Andrew Harrington who won by more than 50 targets.

We also held our successful Girls with Guns event, which attracted 85 women to try their hand at the shooting sports. We also ran our Pink Ribbon and Blue Ribbon events to raising money for charity.

The school boys shoot was a great success again. This is organised by the DFO Greg Pegg and Dean Lloyd from Victoria Police whom we have a great relationship with at the range.

Sadly 2018 saw the passing of one of our longest serving members,

Doug Rogers, who is sadly missed by our members. His funeral was attended by SSAA Victoria Director Marion Barnes who joined Doug's grandson on the Skeet ground for one last round using Doug's shotgun.

We held Doug's wake at our range where many stories were shared among members of happier times spent with Doug.

Tony Connell
SECRETARY

Wodonga Branch

We have had a very busy year up here in Wodonga, with great work by our joint range committee led by the Wodonga Handgun Club.

We gained two extra shooting days a week, which is great for shooting and means the clubs can now shoot on a Friday, Saturday, Sunday, Monday and a Wednesday.

We have officially opened our Multi-Purpose Range with the addition of a roller ski track supplied by the Telemark Nordic ski club. It gives Wodonga year-round training facilities for biathlon competitors and has gained interest from around Australia and overseas. Our juniors are loving it.

We hosted another Big Bore event run by Australian Hunting Network with our range officers in attendance. It is always a great

weekend and if you get the chance to pop up for one please do.

We had another two successful school competitions over this financial year with great numbers of kids and parents coming back for weekends to shoot and become members.

We have been very lucky this year with a lot of members stepping up and giving their time to be Range Officers and coming onto the committee. As all clubs are aware, it is the volunteers who keep us going and without them we wouldn't have any ranges.

I would also like to thank the staff of SSAA Victoria and the board for their support of the Wild Deer Expo held in Myrtleford earlier this year, and for the general support they have given our branch over the last few years. It has been very appreciated by our committee and members.

Josh Knight
PRESIDENT

Wodonga Handgun Club

Club membership increased from 153 members to 165 members during the financial year and we now have seven junior members and 22 adult women.

Major achievement for year was the installation of the awning on ranges three and four, sealing of the new members carpark and disable footpaths to the clubrooms and firing lines.

Over the last 12 months we have seen growth in not only membership but in hosting events. In July 2017, we ran our second inter-club social shoot day with our neighbours, Albury-Wodonga Field & Game and SSAA Wodonga branch.

We had 20 members from shotgun, rifle and handgun disciplines join in for a fun day of laughs, with novelty prizes and barbecue lunch.

Our ranges were also involved with another successful inter-school shooting event. Our turning target ranges saw up to 100 students come through to have go with .22 rifles.

Our two major upcoming events for the year will be International Precision Shooting Confederation State Selection Match in October and the 2018 SSAA Steel Challenge National Titles in November.

Both these events will see our facilities on display to many regional and interstate shooters, including shooters from Western Australia and Queensland.

Ruth Nicholls
SECRETARY

Daylesford Spa Pistol Club

For the 2017-2018 financial year our club has continued to conduct

weekly competitions at our Mill Road range in Trentham East. At this time our range is 25m with 17 shooting bays with plans to increase the number of bays in the future.

While some of our members choose to go to other clubs and ranges to compete as individuals, as a club the DSPC does not host any inter-club competitions with other branches or clubs, instead we focus on competing within the club membership.

During this financial year our membership has increased, with the addition of a semi-retired couple who have recently moved from the city to enjoy the rural lifestyle and get back into shooting.

Two younger members who are new to pistol shooting but are keen to learn and enjoy the club atmosphere have also joined.

The club has continued to focus on shooting both rimfire and centrefire International Shooting Sport Federation disciplines in addition to more modern competitions such as International Confederation of Revolver Enthusiasts (ICORE).

We continue to use metallic falling plates as part of our competitions as well as the standard precision and duelling targets.

The club continues to gradually improve its facilities at the range. We undertake a couple of working bees every year and have meetings to discuss improvements we can make to the range.

Our working bees focus on maintaining the club house and amenities, erecting new signage if required, weed control and servicing our falling target system.

Our next upcoming project is to put in a concrete slab floor in our club house area to make socialising and meetings more comfortable.

We use our club house every week to put on a BBQ lunch after the competition has finished and use it as an opportunity to read out scores and socialise.

In addition, we are in the process of improving our range surveillance from portable motion sensor trail cameras to reviewing fixed CCTV systems that can be permanently installed on site.

Richard Jordon
SECRETARY

Eagle Park Youth Training Scheme

So here we all are 12 months down the track. A little more weary, but not appreciably wiser. Twelve monthly shoots have come and gone, along with them some new faces and some old.

Several of our shooters lined up for the State Junior Field Rifle Championships and the State Junior Metallic Silhouette Championships organised by Springvale Youth Training Scheme. Those that went shot well and gained good experience.

The Christmas shoot was again hosted in November by the Big Game Rifle Club and allowed us to have a family competition, barbeque, and present annual Club awards and achievements.

The big game shooters struggled with our smaller targets and the use of modern technology (telescopic sights), but one of their best managed to narrowly win the speed shooting completion duel, perhaps only because he had a C Class licence and associated rifle that gave him the edge.

Big thanks to the Big Game Rifle Club for having us. We look forward to hopefully going there again this year, shooting gods willing.

Recent attendance numbers are down across regulars, first time try outs, and helpers. In fact, no newcomers have fronted for April through June except a father and son in May. It is as if some anti-gun group has set a picket line around the You Yangs. While low numbers are a little concerning, all it takes to turn things around is for a couple of families to turn up and get a taste for it.

If you are reading this and know some good people who are shooters and want to get into rimfire positional target shooting with their kids; tell them who we are, and send them our way, any third calendar Sunday, from noon, Main Range 2, Eagle Park. Even if they are not shooters or don't have kids, we are just as happy for the help.

See you on the range.

Paula Herd
PRESIDENT

Little River Raiders

We have operated out of the Eagle Park Shooting Complex for the past 17 years and currently have 85 members, which is up 15 on last year and growing. We now have six juniors who are very active, competitive and a credit to our shooting sports.

Single Action is a multifaceted amateur shooting sport in which contestants compete with firearms typical of those used in the Old West: single action revolvers, lever action rifles, and shotguns - side by side double barrelled or lever action and dress in authentic costume. It is a great family discipline and spectacular from both spectator and contestant point of view.

We have a monthly competition on the third Sunday and have hosted three special shoots during the year. We had the Victorian Black Powder Championship under the theme of Battle of Walker's Creek. This was shot entirely with black powder ammunition and celebrated the exploits of the famous Captain Jack Hayes of the Texas Rangers.

We also had a Rawhide event based on the 60s TV series of the same name and had stages written around episodes from the show. In October last year we had the Jenny Cole Shoot to raise funds for the

McGrath Foundation to honour the memory of a past member.

Also in the past year we have added some new facades to the Ranges including the Red Onion Saloon, a fort and a mine. These facades are in keeping with the Old West and add another dimension to our competition.

Next year will prove exciting for the club with the hosting of the 2019 National Single Action Championships. We expect around 150 cowboys and cowgirls to compete in the April event as well as the State Championships later in the year.

Bob Cooper
CLUB CAPTAIN

Military Rifle Club

The club has been involved in a number of projects and activities during the year with the big news that we have erected a large storage facility and installed electronic scoring targets.

This was enabled with a Shooting Sports Grant received in 2016 and many days of voluntary work were organised by the club to finish the project and to vacate the previous area at Eagle Park.

The electronic scoring targets enable shooters to see the fall of shot instantly on a tablet/iPad without having to move from the firing line.

It should also speed up long-range shooting without the need to coordinate ceasefire between Main Range 1 and Main Range 2.

We have also been liaising with Licensing and Regulation Division to get range certification for the use of the Melbourne University Dookie College range, which the club has operated for close to 20 years.

Approval was granted in April 2018 for continued use of the range for Military Rifle Club activities such as the Victorian Combined Services Discipline Rifle State Titles, which are held there every year.

The Military Rifle Club is the parent club of the Military Pistol Club and Military Collectors Club and these two clubs cater for those who are also interested in Pistols and collecting various firearms and edged accessories.

The Military Rifle Club currently has 320 members and weekly pistol events are held at the Springvale Range, with rifle and pistol events at Eagle Park.

Historical rifle and pistol events are held every month at Eagle Park and this year they have included ANZAC, Japanese Rifles, Gallipoli, Martini Henry Black Powder, Italian Rifles, Long Tan, Swedish Rifles, Carbine, Armistice Day, Russian Rifles, Allied/Axis, Australian Colt Cup, S&W and Colt Trophy.

The ANZAC event is conducted on April 25 at Eagle Park with a full ANZAC day ceremony followed by .303 rifle events with rifles typical of those used at Gallipoli. This is a Charity event with all money being donated to Legacy. This year we are donating \$2000.

The Military Rifle Club is also active in conducting events with the Victorian Rifle Association where we share a common interest in classic .303 and Service rifles competitions. These competitions were the basis of all organised rifle shooting in Australia.

Competitions were conducted at VRA ranges at Warrnambool, Wellsford (Bendigo), St Arnaud, Castlemaine and Lang Lang. There are also competitions held at the SSAA Military Rifle clubs of Shepparton and Mildura where we participated in the Victoria Cross, Tin Hat and Mildura Shoot.

The next major project we have commenced is to extend and modernise the existing MRC clubhouse so that it can be fully utilised all year round for larger meetings, provide basic catering for club events and for the use of other SSAA clubs.

Frank Griffo
PRESIDENT

East Gippsland Branch

A couple of changes at the helm for SSAA East Gippsland Branch made the 2017-18 year challenging but there was still plenty achieved.

We are continuously improving our range at South Buchan with shade sails installed in front of the range and over the range office area to make a better experience for shooters and visitors.

We also upgraded range access tracks and associated drainage with plumbing improvements at the sheltered firing line.

We have installed a large shipping container for storage at the range, and to make our new competition days more social, we installed a new barbecue including an undercover kitchen area.

Our biggest news was the hosting of the PRS Shooting Competition earlier this year which brought new visitors to the range.

We continue to run three shoots per month with black powder on the 1st Sunday, a mid-month shoot on the 2nd Sunday and a second general shoot on the 4th Sunday. Our attendees are continuing to increase.

DELWP also hired the range twice to use as a training facility for their outdoor staff and will continue to do so.

We are now looking to set up regular SSAA Victoria competition shoots before end of 2018 and are also developing a shooting program for juniors.

All this you can find on our upgraded website or new Facebook page.

Gary Proudlock
SECRETARY

Working Gundog Association of Australia

The Working Gundogs National Discipline has continued over the past 12 months with activities that highlight the various roles the gundog performs. With ever increasing pressure on firearm ownership and hunting, the trained gundog presents a positive image.

The ever popular WGAA training days have continued with hundreds of handlers attending. Our move to the Sunbury area has been excellent as we are able to run more activities that offer better hunting scenarios.

The Melbourne Shot Expo in May again featured the WGAA gundog demonstration team. Retrieving, pointing, obedience – the WGAA dogs once again did the SSAA proud with their abilities showcased before large crowds. The club had extremely positive feedback from State and National bodies including the SSAA National President, Geoff Jones, the Victorian President, Denis Moroney and the National Secretary, Kaye McIntyre.

WGAA also conducted two highly competitive retrieving trials with quality runs at excellent venues. WGAA wishes to thank all those who have assisted the club in finding these venues and in negotiating with landowners. WGAA relies on the generosity of landowners to hold all their events.

The Duck Opening training day, a staple on the WGAA calendar, was once again a successful day with handlers and dogs both showing where they were at in readiness for the seminal event – the opening day.

We had 58 guests attend the 20-year anniversary dinner– the venue was ideal, the food was great and the atmosphere was fantastic. A slideshow of WGAA events, 20-year medal presentations to Graham Hayes, Andrew Yeomans, Bill Allen, Kathy & Barry Oliver, Lyn & Henry Foster, Wayne Phelps & Denis Everard and a Life Membership award to long serving President, Barry Oliver, all combined to make this a night to remember.

The pointer & setter field trial season is in full swing at the time of writing this report and results will be published in due course.

A new venture for the club this year is the introduction of non-indigenous game bird trials. With financial support from the SSAA Victoria, WGAA was successful in applying for a Non-Indigenous Game Bird Farming Licence. The club is now able conduct shooting events on released game.

Barry Oliver
PRESIDENT

Financial Summary

**OPERATING
SURPLUS**

\$1.8M

**NET
ASSETS**

\$12.5M

SSAA Victoria's accounts are reviewed by independent auditors after the end of each financial year. In 2017/18, the auditors stated that the year's financial reporting (page 29 onwards) was a true and fair view of the company's financial position as at April 30, 2018.

Operating surplus

SSAA Victoria is in its strongest ever financial position thanks to the execution of a long-term plan implemented in 2014. The exponential growth in revenue resulting from this plan is due to management of our revenue streams, the receipt of government grants and we got a big boost from revaluing our assets.

SSAA Victoria's operating surplus was \$1.8m in the 2017/18 financial year. It was a \$665k increase on the previous financial year. The Association also reported \$6.92m revenue for the year ending April 2018, which was a \$1.36m (or 24 per cent) increase on the previous year.

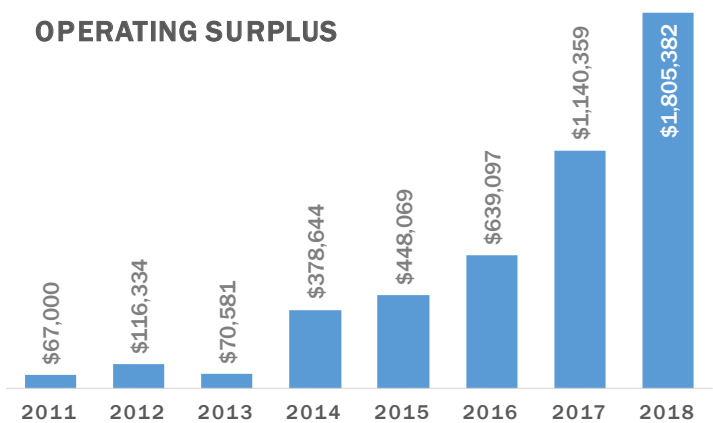
As we are not-for profit, this operating surplus will be reinvested in the Association. A major ambition is to secure an outdoor centrefire range in Melbourne's east to mirror Eagle Park. There are also plans to improve our current facilities to benefit our members.

These results were achieved with only a 16 per cent increase in expenses, from \$4.42m in 2016/17 to \$5.11m in 2017/18. However, staff costs decreased despite employing formerly volunteer range officers as casuals.

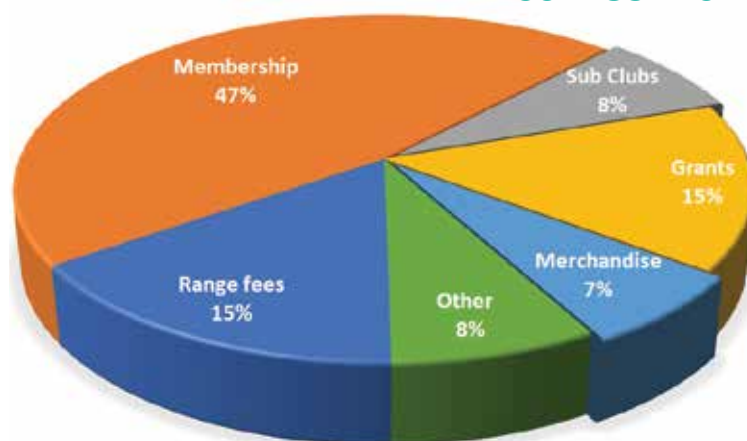
Net assets

The value of the Association's net assets nearly doubled in 2017/18, from \$6.9m to \$12.5m. Adding Springvale to our asset register and revaluing our asset base were main drivers for this increase.

OPERATING SURPLUS



Where the money
comes from



Where the money
goes



Sporting Shooters' Association of Australia (Victoria)

(A Company limited by guarantee)

Annual Financial Report

For the Financial Year Ended

30 April 2018



M V ANDERSON & CO
Chartered Accountants
Culture Commitment Confidence

Sporting Shooters' Association of Australia (Victoria)
A.B.N. 88 005 020 422

**ANNUAL FINANCIAL REPORT
FOR THE YEAR ENDED APRIL 2018**

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Sporting Shooters' Association of Australia (Victoria)
A.B.N. 88 005 020 422

**DIRECTOR'S REPORT
FOR THE YEAR ENDED 30 APRIL 2018**

Your directors present this report on the company for the financial year ended 30 April 2018.

Directors

The names and information of each person who has been a director during the year and to the date of this report are:

Mr D. Moroney	Director
Qualifications & Experience	Small Business owner, SSAA (Vic) member since 2005. Junior Vice President SSAA.
Mr K. Kuyken	Director
Qualifications & Experience	Building Contractor, Executive member since 1990, past President Field Hunters Club. SSAA (Vic) member since 1988. Junior Vice President, SSAA.
Mr G. Moon	Director and Senior Vice President (Resigned 9 July, 2017)
Qualifications & Experience	Snr Sergeant Victoria police, SSAA (Vic) member since 1981. Board member since 1987.
Mr A. Hepner	Director
Qualifications & Experience	Engineer and business owner. Licensed firearms dealer. SSAA(Vic) member since 1984.
Mr L. Eastwood	Director
Qualifications & Experience	Electrician and business owner. President, Big Game Rifle Club for 8 years. SSAA (Vic) member since 1975. Eagle Park Advisory Committee member since formation.
Mr R. Farmer	Director and Company Secretary
Qualifications & Experience	Chartered Accountant and CPA. Director, CFO and corporate advisory services. SSAA (Vic) member since 2003.
Mr L. Silverback	Director (ceased 17 September, 2017)
Qualifications & Experience	Degree (IT), IT pre-sales, project management and engineering.
Mr P. Brown	Director (ceased 17 September, 2017)
Qualifications & Experience	Scientist, Retired Public Servant. TAFE lecturer, SSAA (Vic) member since 1982, Director 1999-2005, 2006-2012. Range Officer and Firearm Safety Officer since 1995. CPM Program 2002.
Mr H. Rogers	Director
Qualifications & Experience	B Arts, retired Commonwealth Officer, SSAA (Vic) member since 1992
Mr. D. Zielinski	Director
Qualifications & Experience	IT specialist consultant. Former Secretary Deerstalkers Club; Former Treasurer Arms and Militaria Collectors; Range Officer, Treasurer Combined Firearms Council of Victoria (CFCV)
Mr. C. Wood	Director
Qualifications & Experience	Former SSAA Victoria Hunting and Conservation Manager; Former President Deerstalkers; Former President Victorian Game and Deerstalkers Association; President Shooting Sports Council; Former President SSCV hunting committee; Senior Manager Defence Force.

Sporting Shooters' Association of Australia (Victoria)
A.B.N. 88 005 020 422

Mr D. Schereck	Director
Qualifications & Experience	Degrees (IT, Business), Retired Senior Public Servant. Retired military officer, SSAA (Vic) member since 2002. Former Club President and Club captain of pistol and rifle clubs. Past Regional coordinator for IPSC Vic.
Ms M Barnes	Director (appointed 28 September, 2017)
Qualifications & Experience	Earth moving business proprietor, appointed JP in 2009. Victorian Government Shooting Sports Facilities Program panel member 2015-2018. SFFP committee member since 2015, member SSAA Victoria since 2015, event co-coordinator and publicity officer SSAA Victoria Shepparton Branch since 2015.
Mr W Campbell	Director (appointed 28 September, 2017)
Qualifications & Experience	Engineering Manager BHP 1978-2002 President PPLA since 1993 Past President IPSC Victoria 1999-2015 Past Executive Member IPSC Australia 1990-2015 SSAA Executive since 2016 SSAA (Vic) Member since 1987

Directors have been in office since the start of the financial year to the date of this report unless otherwise stated.

Principal Activities

The principal activities of the company during the financial year were the maintenance of a sporting club for the use of members of the company and the promotion and advancement of the shooting sports in the public and political arena. No significant change in company activities occurred during the year.

Short-term and Long-term Objectives

Short-term Objectives

The short-term objectives of the Association include continuing to consolidate its position with respect to membership, infrastructure and finances.

We will continue to grow cash holdings to the level where consideration can be given:

- i) to exploring options for securing accessible centre-fire-ranges.
- ii) expanding services such as legal support and training, and
- iii) continuing significant improvement of infrastructure at our suburban and regional shooting ranges.

Now that Springvale has been fully acquired, long term infrastructure expansion is being planned while significant range improvements are being undertaken. Eagle Park also is benefitting from substantial infrastructure upgrades, while further investment in the facility will continue.

Sporting Shooters' Association of Australia (Victoria)
A.B.N. 88 005 020 422

With the appointment of a Hunting Development Manager, the overall objective of restoring the SSAA Victoria to its position of the State's premier hunting organization is progressing well. As part of this developing role, consideration will be given to strategies to achieve greater hunting opportunities for members. Securing land for hunting opportunities will be explored.

In addition, as referred to last year, one of the other opportunities for the SSAA Victoria was to develop a hunter and firearm education program. With the appointment of a dedicated training and education manager, development of the program is well under way and already showing signs of commercial success.

With respect to the ongoing challenge of membership growth, the focus over the coming years will be on member retention. A review of the dynamics and pattern of membership flows has been undertaken and strategies to promote more regular renewals are to be explored.

Long-term objectives and strategies

The company's vision is *a community that values shooting as an enjoyable, safe and inclusive sport.*

Our mission is to *promote, facilitate and protect responsible firearm ownership in all the shooting sports.*

To meet the vision and mission, the company previously adopted the long term objectives and strategies below. Given that, by definition, they are long term objectives, they remain largely unchanged:

- to attract and retain high quality staff who are committed to the organization and to upholding the highest standards of ethics, behavior and professionalism.
- have staff work in partnership with a range of government and sector stakeholders, as evidenced by ongoing support of the Association's projects and initiatives. The company will seek to ensure that stakeholders understand and are committed to the objectives of the Association through ongoing education, promotion and advocacy.
- have staff committed to creating new high quality programs and maintain existing programs at a high level in support of the Association and the shooting sector more broadly, and
- have the organisation strive to
 - i) meet consistent standards of best practice in service, facilities and programs, and
 - ii) provide clear expectations of accountabilities and responsibilities to all stakeholders, thereby demonstrating operations in the best interests of the Association.

In pursuing these short and long term objectives, the company will be able to progressively execute its mission and move closer to achieving its vision.

Key Performance Measures

The company measures its own performance through the use of both quantitative and qualitative benchmarks. The benchmarks are used by the directors to assess the financial sustainability of the company and whether the company's short-term and long-term objectives are being achieved. Chief among the measures is the operating surplus which this year is significantly higher than it has ever been.

Sporting Shooters' Association of Australia (Victoria)
A.B.N. 88 005 020 422

Meetings of Directors

During the financial year, 12 meetings of directors were held. Attendances by each director were as follows:

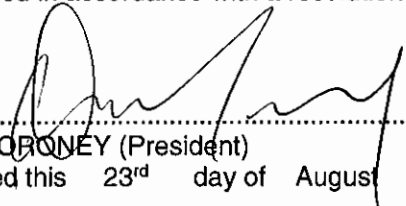
Director Name	Meetings Attended	Meetings Eligible to Attend
P. Brown	4	4
L. Eastwood	11	12
R. Farmer	10	12
A. Hepner	10	12
K. Kuyken	8	12
G. Moon	1	1
D. Moroney	11	12
D. Schereck	10	12
L. Silverback	2	4
C. Wood	7	12
D. Zielinski	11	12
M. Barnes	8	8
W Campbell	7	8
H. Rogers	8	8

The company is incorporated under the Corporations Act 2001 and is a company limited by guarantee. If the company is wound up, the constitution states that each member is required to contribute a maximum of \$20 each towards meeting any outstanding obligations of the entity.

Auditor's Independence Declaration

The lead auditor's independence declaration for the year ended 30 April 2017 has been received and can be found on page 6 of the financial report.

Signed in accordance with a resolution of the Board of Directors.


.....
D MORONEY (President)
Dated this 23rd day of August 2018

**AUDITOR'S INDEPENDENCE DECLARATION
UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 TO THE
DIRECTORS OF SPORTING SHOOTERS' ASSOCIATION OF AUSTRALIA (VICTORIA)**



M V ANDERSON & CO

Chartered Accountants

www.mvanderson.com.au

I declare that, to the best of my knowledge and belief, during the year ended 30 April, 2018 there have been no contraventions of:

- (i) the auditor independence requirements as set out in the *Corporations Act 2001* in relation to the audit; and
- (ii) any applicable code of professional conduct in relation to the audit.

M V Anderson & Co

M V ANDERSON & CO
Chartered Accountants
Level 5, North Tower,
485 La Trobe Street,
Melbourne Vic 3000

Graeme S. Day

GRAEME S. DAY
Partner

Dated: 22 August, 2018

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Confidence*

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INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS
OF SPORTING SHOOTERS' ASSOCIATION OF AUSTRALIA (VICTORIA)

M V ANDERSON & CO
Chartered Accountants

www.mvanderson.com.au

Opinion

We have audited the financial report of Sporting Shooters' Association of Australia (Victoria) (the company), which comprises the statement of financial position as at 30 April, 2018, the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of Sporting Shooters' Association of Australia (Victoria) is in accordance with the *Corporations Act 2001*, including:

- (i) giving a true and fair view of the company's financial position as at 30 April, 2018 and of its financial performance for the year ended; and
- (ii) complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Report* section of our report. We are independent of the company in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110: *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the *Corporations Act 2001*, which has been given to the directors of the company, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Information Other than the Financial Report and Auditor's Report Thereon

The directors are responsible for the other information. The other information comprises the information included in the company's annual report for the year ended 30 April 2018, but does not include the financial report and our auditor's report thereon. Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon. In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibility of the Directors for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

SPORTING SHOOTERS' ASSOCIATION OF AUSTRALIA (VICTORIA)

(A.B.N. 88 005 020 422)

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from an error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.
- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

**M V ANDERSON & CO**

Chartered Accountants

Level 5, North Tower,

485 La Trobe Street,

Melbourne Vic 3000

**GRAEME S. DAY**

Partner

Dated: 23 August, 2018

Sporting Shooters' Association of Australia (Victoria)
A.B.N. 88 005 020 422

**STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME
FOR THE YEAR ENDED 30 APRIL 2018**

	Note	2018 \$	2017 \$
Income			
Revenue	3	6,917,468	5,555,997
Total income		<u>6,917,468</u>	<u>5,555,997</u>
Expenses			
Changes in Inventories of Finished Goods & Work in Progress	4	(4,853)	(2,993)
Raw Materials and Consumables Consumed	4	399,726	295,926
Employee Benefits Expense	4	1,158,998	1,189,716
Occupancy Expenses	4	175,700	61,996
Depreciation and Amortisation Expenses	4	201,642	202,057
Finance Costs	4	-	11
Other Expenses	4	3,180,873	2,668,925
Total Expenses		<u>5,112,086</u>	<u>4,415,638</u>
Profit (Loss) before Income Tax Expense		<u>1,805,382</u>	<u>1,140,359</u>
Income Tax Expense	1(a)	-	-
Profit (Loss) for the Year Attributable to Members of the Company		<u>1,805,382</u>	<u>1,140,359</u>
Other Comprehensive Income:			
Items that will not be reclassified subsequently to profit or loss			
Gain on revaluation of property, plant and equipment, Net of Tax		3,864,685	-
Total Other Comprehensive income for the year		<u>3,864,685</u>	<u>-</u>
Total Comprehensive Income for the Year Attributable to Members of the Company		<u><u>5,670,067</u></u>	<u><u>1,140,359</u></u>

The accompanying notes form part of these financial statements.

Sporting Shooters' Association of Australia (Victoria)
A.B.N. 88 005 020 422

STATEMENT OF FINANCIAL POSITION AS AT 30 APRIL 2018

	Note	2018 \$	2017 \$
Assets			
Current Assets			
Cash and Cash Equivalents	6	4,642,923	4,623,029
Trade and Other Receivables	7	303,200	296,206
Inventories	8	111,891	116,744
Total Current Assets		<u>5,058,014</u>	<u>5,035,979</u>
Non-Current Assets			
Financial Assets	9	1,000	1,000
Property, Plant & Equipment	10	7,912,847	2,704,567
Total Non-Current Assets		<u>7,913,847</u>	<u>2,705,567</u>
Total Assets		<u>12,971,861</u>	<u>7,741,546</u>
Liabilities			
Current Liabilities			
Trade and Other Payables	11	388,348	830,669
Short Term Borrowings	12	-	-
Short Term Provisions	13	51,496	40,126
Total Current Liabilities		<u>439,844</u>	<u>870,795</u>
Non-Current Liabilities			
Long Term Borrowings	12	-	-
Long Term Provisions	13	18,452	17,253
Total Non-Current Liabilities		<u>18,452</u>	<u>17,253</u>
Total Liabilities		<u>458,296</u>	<u>888,048</u>
Net Assets		<u>12,513,565</u>	<u>6,853,498</u>
Equity	20		
Retained Earnings		8,658,880	6,853,498
Asset Revaluation Reserve		3,854,685	-
Total Equity		<u>12,513,565</u>	<u>6,853,498</u>

The accompanying notes form part of these financial statements.

Sporting Shooters' Association of Australia (Victoria)
A.B.N. 88 005 020 422

STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 APRIL 2018

	Note	Retained Earnings	Asset Revaluation Reserve	Total
Balance at 1 May 2016		5,713,139	-	5,713,139
Comprehensive Income				
Profit for the year		1,140,359	-	1,140,359
Other Comprehensive Income for the year		-	-	-
Balance at 30 April 2017		6,853,498	-	6,853,498
Comprehensive Income				
Profit for the year		1,805,382	-	1,805,382
Other Comprehensive Income for the year		-	3,854,685	3,854,685
Balance at 30 April 2018		8,658,880	3,854,685	12,513,565

The accompanying notes form part of these financial statements.

Sporting Shooters' Association of Australia (Victoria)
A.B.N. 88 005 020 422

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 30 APRIL 2018

	Note	2018 \$	2017 \$
Cash Flows from Operating Activities			
Range Takings and General Receipts		2,051,885	1,404,259
Receipts by Sub-Entities		528,201	528,291
Payments by Sub-Entities		(698,556)	(527,535)
Payments to Suppliers		(1,459,179)	(1,060,684)
Affiliation Costs Paid to SSAA National		(1,472,787)	(1,337,593)
Payments to Employees		(1,146,429)	(1,180,507)
Capitation from SSAA National		2,887,909	2,746,113
Special Capitation from SSAAN National		307,421	406,302
Interest Received		73,724	51,416
Borrowing Costs		-	(11)
Government Grants		502,942	751,070
Net Cash Flows from/ (Used in) Operating Activities	16	1,575,131	1,781,121
Cash Flows from Investing Activities			
Proceeds from disposal of property, plant & equipment		-	-
Payment for property, plant & equipment		(1,555,237)	(393,072)
Net Cash Flows from/ (Used in) Investing Activities		(1,555,237)	(393,072)
Cash Flows from Financing Activities			
Proceeds from Borrowing		-	-
Repayment of Borrowings		-	-
Net Cash Flows from/ (Used in) Financing Activities		-	-
Reconciliation of Cash and Cash Equivalents			
Net Increase / (Decrease) in Cash and Cash Equivalents		19,894	1,388,049
Cash and Cash Equivalents at Beginning of Financial Year		4,623,029	3,234,980
Cash and Cash Equivalents at End of Financial Year	16	4,642,923	4,623,029

The accompanying notes form part of these financial statements.

Sporting Shooters' Association of Australia (Victoria)

A.B.N. 88 005 020 422

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2018

NOTE 1: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The financial statements cover Sporting Shooters' Association of Australia (Victoria) as an individual entity, incorporated and domiciled in Australia. Sporting Shooters' Association of Australia (Victoria) is a company limited by guarantee.

Basis of Preparation

The financial statements are general purpose financial statements that have been prepared in accordance with Australian Accounting Standards (including Australian Accounting Interpretations) and the *Corporations Act 2001*. The company is a not-for-profit entity for financial reporting purposes under Australian Accounting Standards.

Australian Accounting Standards set out accounting policies that the AASB has concluded would result in financial statements containing relevant and reliable information about transactions, events and conditions. Material accounting policies adopted in the preparation of these financial statements are presented below and have been consistently applied unless stated otherwise.

The financial statements, except for the cash flow information, have been prepared on an accruals basis and are based on historical costs, modified, where applicable, by the measurement at fair value of selected non-current assets, financial assets and financial liabilities. The amounts presented in the financial statements have been rounded to the nearest dollar.

Accounting Policies

a. Income Tax

The activities of the company are such that under current legislation, no liability for income tax is likely to arise.

b. Acquisition of Assets

Assets acquired are recorded at the cost of acquisition, being the purchase consideration determined as at the date of acquisition plus costs incidental to the acquisition.

In the event that settlement of all or part of the cash consideration given in the acquisition of an asset is deferred, the fair value of the purchase consideration is determined by discounting the amounts payable in the future to their present value as at the date of acquisition.

c. Inventories

All inventories are stated at the lower of cost and net realisable value. Costs are assigned on the basis of weighted average costs. Stocks are made up of merchandise for sale.

d. Depreciation

Depreciation is provided on property, plant and equipment, including freehold buildings but excluding land.

Depreciation is calculated on a diminishing value and a straight line basis so as to write off the net cost or revalued amount of each asset over its expected useful life.

Leasehold improvements are depreciated over the period of the lease or estimated useful life, whichever is the shorter, using the straight line method. The following estimated useful lives are used in the calculation of depreciation:

Leasehold Improvement	5-13 years
Buildings	40 years
Plant & Equipment	2-13 years
Capital Improvements	7-13 years

Sporting Shooters' Association of Australia (Victoria)
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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2018

e. Employee Benefits

Provision is made for the entity's liability for employee benefits arising from services rendered by employees to balance date. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits. Those cash flows are discounted using the market yields on national government bonds with terms to maturity that match the expected timing of cash flows.

f. Revenue Recognition

Income - Membership Fees and Range Fees/Passes

Membership Fees and range fees/passes are brought to account as income to the extent that they relate to the year of income. Under the articles no refunds are applicable and hence no portion is shown as Membership Fees paid in advance.

g. Account Payable

Trade payables and other accounts payable are recognised when the company becomes obliged to make future payments resulting from the purchase of goods and services.

h. Receivables

Trade receivables and other receivables are recorded at amounts due less any provision for doubtful debts.

i. Leased Assets

Operating lease payments are recognised as an expense on a basis which reflects the pattern in which economic benefits from the leased asset are consumed.

j. Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except:

- (i) where the amount of GST incurred is not recoverable from the taxation authority, it is recognised as part of the cost of acquisition of an asset or as part of an item of expense; or
- (ii) for receivables and payables which are recognised inclusive of GST. The net amount of GST recoverable from, or payable to, the taxation authority is included as part of receivables or payables.

k. Financial Instruments

Recognition and Initial Measurement

Financial Instruments are initially measured at cost on trade date, which include transaction costs, when the related contractual rights or obligations exist. Subsequent to initial recognition these instruments are measured as set out below.

Derecognition

Financial assets are derecognised where the contractual rights to receipts of cash flows expires or the asset is transferred to another party whereby the entity no longer has any significant involvement in the risks and benefits associated with the asset. Financial liabilities are derecognised where the related obligations are either discharged, cancelled or expire.

Sporting Shooters' Association of Australia (Victoria)
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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2018

k. Financial Instruments (Cont.)

The difference between the carrying value of the financial liability extinguished or transferred to another party and the fair value of consideration paid, including the transfer of non-cash assets or liabilities assumed, is recognised in profit or loss.

Classification and Subsequent Measurement

Financial assets at fair value through the profit or loss

A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management and within the requirements of AASB 139: Recognition and Measurement of Financial Instruments. Realised and unrealised gains and losses arising from changes in the fair value of these assets are included in the income statement in the period in which they arise.

Held to Maturity Investments

These investments have fixed maturities, and it is the entity's intention to hold these investments to maturity. Held to maturity investments thus included IMMS Debenture. Any held to maturity investments held by the entity are stated at amortised cost using the effective interest rate method.

Available-For-Sale Financial Assets

Available for sale financial assets include any financial assets not included in the above categories.

Available for sale financial assets are reflected at fair value. Unrealised gains and losses arising from changes in fair value are taken directly to equity.

Financial Liabilities

Non derivative financial liabilities are recognised at amortised cost, comprising original debt less principal payments and amortisation.

Impairment

At each reporting date, the entity assesses whether there is objective evidence that a financial instrument has been impaired. Impairment losses are recognised in the income statement.

l. Sub-Entities

The financial statements of the company (SSAAV) incorporate the operating results, assets and liabilities of all the sub-entities which it controls. The sub-entities comprise unincorporated branches and clubs, each with their own elected committees in charge of carrying on the day to day operations of the sub-entity in accordance with the financial and operating policies set by the company.

All members of the sub-entities are members of SSAAV, and SSAAV through its Board of Directors has the power to govern the financial and operating policies of the sub-entities so as to obtain benefits from the activities of the sub-entities. These benefits include to promote pistol shooting discipline to members.

Under the rules of SSAAV, sub-entities are unable to enter into legally binding agreements. Legal agreements that are approved by SSAAV affecting sub-entities are undertaken by the company for the benefit of the members of SSAAV.

Upon the winding up or other dissolution of a sub-entity, all assets revert to the company.

- m.** Where necessary comparative information has been reclassified to achieve consistency disclosure with current financial year amounts and other disclosures.

Sporting Shooters' Association of Australia (Victoria)
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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2018

NOTE 2: Date of Authorisation for the Issue of Financial Report

The financial report was authorised for issue on 23 August 2018 by the Board of Directors

	Note	2018	2017
		\$	\$

NOTE 3: REVENUE AND NET GAINS

a. Revenue from Operating Activities

Income Sub Entities	528,201	528,291
Sale of Goods	461,940	436,742
Membership Fees	2,887,909	2,644,592
Special Capitation	307,421	406,302
Range Fees & Passes	1,066,426	814,130
Other	353,257	381,289
Shot Expo	177,256	-
Government Grants	1,061,334	293,235
Total Operating Income	6,843,744	5,504,581

b. Other Revenue

Interest		
- Other – Bank	73,724	51,416
Total Other Revenue	73,724	51,416

Total Revenue	6,917,468	5,555,997
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NOTE 4: PROFIT FROM ORDINARY ACTIVITIES

Profit from ordinary activities before income tax expense has been determined after:

Expenses

Cost of Sales	394,891	292,933
Finance Costs		
Other Persons	-	-
SSAA National	-	11
	-	11
Depreciation of Non-Current Assets		
Plant and Equipment	148,706	153,223
Amortisation of Non-Current Assets		
Improvements	52,936	48,834
	201,642	202,057

Sporting Shooters' Association of Australia (Victoria)
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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2018

	Note	2018 \$	2017 \$
NOTE 4: PROFIT FROM ORDINARY ACTIVITIES (CONT.)			
Remuneration of Auditor			
Audit or Reviewing the Financial Report		28,200	27,700
		<u>28,200</u>	<u>27,700</u>
Occupancy Expenses			
Light & Power		46,607	1,826
Other		129,903	60,170
		<u>175,700</u>	<u>61,996</u>
Other Expenses			
Affiliation Costs SSAA National		1,519,057	1,337,593
Expenses by Sub Entities		698,660	527,535
Other		963,156	803,797
		<u>3,180,873</u>	<u>2,668,925</u>

The following significant revenue and expense items are relevant in explaining the finance performance:

Revenue:

a. Special distribution of membership capitation from SSAA (Inc.)	307,421	406,302
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NOTE 5: REMUNERATION AND RETIREMENT BENEFITS

Directors' Remuneration	-	-
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Income paid or payable to all directors of the Company. The directors do not receive any remuneration.

	Note	2018 \$	2017 \$
NOTE 5: CASH AND CASH EQUIVALENTS			
Cash at Bank		3,696,698	3,229,446
Parks Victoria Grant - Cash at Bank		11,809	87,315
Other Grants		35,295	247,125
Deposits at Call			-
Sub Entities - Cash at Bank		896,690	1,055,066
Cash on Hand		2,431	4,077
		<u>4,642,923</u>	<u>4,623,029</u>

Cash and cash equivalents are subject to interest rate risk as they earn interest at variable rates. Cash and cash equivalents are at variable rates. In 2018 the average variable interest rates were 1.91% (2017: 2.06%).

Sporting Shooters' Association of Australia (Victoria)

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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2018

	Note	2018	2017
		\$	\$
NOTE 7: TRADE AND OTHER RECEIVABLES			
CURRENT			
Receivables		78,464	108,984
Less Prov. for Impairment of Receivables		-	-
		<u>78,464</u>	<u>108,984</u>
Other Debtors			
- Amount Owing by SSAA National-Capitation		128,794	100,554
- Others		95,942	86,668
		<u>224,736</u>	<u>187,222</u>
Total Receivables		<u>303,200</u>	<u>296,206</u>
NOTE 8: INVENTORIES			
CURRENT			
Merchandise for Sale at cost		111,891	116,744
		<u>111,891</u>	<u>116,744</u>
NOTE 9: OTHER FINANCIAL ASSETS			
NON-CURRENT			
Available for Sale Financial Assets:			
- Shares in Other Corporations at cost		1,000	1,000
		<u>1,000</u>	<u>1,000</u>
NOTE 10: PROPERTY, PLANT & EQUIPMENT			
Land and Buildings at cost		927,894	1,166,685
(Incl Springvale and Branch Ranges)			
Less Accumulated Depreciation		-	(96,000)
		<u>927,894</u>	<u>1,070,685</u>
Land and Buildings at Directors Valuation		2,590,000	-
(Box Hill and Little River)			
Springvale Range - Leasehold Improvements		-	688,925
Less Accumulated Amortisation		-	(447,521)
		<u>-</u>	<u>241,404</u>

Sporting Shooters' Association of Australia (Victoria)

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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2018

	Note	2018	2017
		\$	\$
NOTE 10: PROPERTY, PLANT & EQUIPMENT (CONT.)			
Springvale Equipment		191,284	195,865
Less Accumulated Depreciation		-	(168,704)
		<u>191,284</u>	<u>27,161</u>
Range Fixtures and Fittings		2,203,129	-
Less Accumulated Depreciation		--	-
		<u>2,203,129</u>	<u>-</u>
Little River Plant & Equipment		146,882	834,829
Less Accumulated Depreciation		-	(647,860)
		<u>146,882</u>	<u>186,969</u>
Range and Club Equipment		363,432	155,788
Less Accumulated Depreciation		-	(128,093)
		<u>363,432</u>	<u>27,695</u>
Range and Club Capital Improvement		378,090	119,595
Less Accumulated Depreciation		-	(72,915)
		<u>378,090</u>	<u>46,680</u>
Office Equipment		39,863	348,555
Less Accumulated Depreciation		-	(262,120)
		<u>39,863</u>	<u>86,435</u>
Motor Vehicles		163,889	39,787
Less Accumulated Depreciation		-	(39,787)
		<u>163,889</u>	<u>-</u>
Sub-Entities' Property, Plant & Equipment		2,274,958	2,274,958
Less Accumulated Depreciation		(1,499,206)	(1,414,733)
		<u>775,752</u>	<u>860,225</u>
Cobaw Range			
Improvements at cost		343,439	343,439
Less Accumulated Depreciation		(210,807)	(186,126)
		<u>132,632</u>	<u>157,313</u>
Total Property, Plant and Equipment		<u><u>7,912,847</u></u>	<u><u>2,704,567</u></u>

Sporting Shooters' Association of Australia (Victoria)
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NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 30 APRIL 2018

NOTE 10: PROPERTY, PLANT AND EQUIPMENT (CONT.)

Movements in carrying amounts

Movements for carrying amounts for each class of property, plant & equipment between the beginning and the end of the current financial year.

	Land & Buildings	Leasehold Improvements	Plant & Equipment	Sub- Entities' PPE	Total
	\$	\$	\$	\$	\$
Carrying Amount at 1 May 2016	986,685	235,110	355,583	936,174	2,513,552
Additions	92,000	212,438	79,744	8,890	393,072
Disposals	-	-	-	-	-
Depreciation & Amortisation	(8,000)	(48,831)	(60,387)	(84,839)	(202,057)
Carrying Amount at 30 April 2017	1,070,685	398,717	374,940	860,225	2,704,567
Carrying Amount at 1 May 2017	1,070,685	398,717	374,940	860,225	2,704,567
Additions	660,236	9,235	885,766	-	1,555,237
Disposals	-	-	-	-	-
Revaluation increment	1,794,973	143,397	1,916,315	-	3,854,685
Depreciation & Amortisation	(8,000)	(40,627)	(68,542)	(84,473)	(201,642)
Carrying Amount at 30 April 2018	3,517,894	510,722	3,108,479	775,752	7,912,847

Asset Revaluation

On 11 April the Box Hill property held by the company was valued by independent valuers, Medlin Docking Commercial Real Estate. The fair value of the property was determined to be \$890,000. The fair value was increased by \$273,901.

On 13 April the Little River property held by the company was valued by independent valuers, Burns Archer Realty. The fair value of the property was determined to be \$1,700,000. The fair value was increased by \$1,114,647.

On 30 April the plant and equipment held by the company was valued by independent valuers, MCG Quantity Surveyors. The fair value of the property was determined to be \$3,486,569. The fair value was increased by \$2,466,137.

Sporting Shooters' Association of Australia (Victoria)
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	Note	2018 \$	2017 \$
NOTE 11: TRADE AND OTHER PAYABLES			
CURRENT			
Payables		327,279	168,903
Affiliation Costs Payable to SSAA National		43,739	86,044
Grant in Advance		15,830	574,222
Other Liabilities		1,500	1,500
Accruals			-
		389,028	830,669

NOTE 12: BORROWINGS

CURRENT			
Loan SSAA National Secured		-	-
		-	-

	Note	2018 \$	2017 \$
NOTE 13: PROVISIONS			
CURRENT			
<i>Employee Benefits</i>			
Annual Leave		38,890	33,458
Long Service Leave		12,606	6,668
		51,496	40,126
NON CURRENT			
<i>Employee Benefits</i>			
Long Service Leave		18,452	17,253
		18,452	17,253
Opening balance		57,379	48,170
Additional Provisions Raised During the Year		12,569	9,209
Amount Used			
Balance at 30 April 2017		69,948	57,379

Superannuation commitments

In accordance with the requirements of the legislation, the entity has contributed 9.5% of staff wages to a complying superannuation fund nominated by each employee. Total contributed by the entity and charged to income statement \$76,820 (2017: \$85,230)

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Note	2018	2017
	\$	\$

NOTE 14: CAPITAL AND LEASING COMMITMENTS

a. *Non-Cancellable Leases*

Payable no later than 1 year

- -

Later than 1 year but not later than 5 years

- -

Later than 5 years

- -

Inclusive of GST

- -

b. *Capital expenditure commitments contracted for:*

Capital Expenditure Project

- 600,000

- 600,000

NOTE 15: RELATED PARTY TRANSACTIONS

Practical Shooters Supplies

29,337

22,836

[Greg Moon is a principal]

Pro-Alarms

16,052

8,006

[Lance Eastwood is a principal]

45,389

30,842

Transactions between related parties are on normal commercial terms and conditions no more favourable than those available to other parties.

Note	2018	2017
	\$	\$

NOTE 16: CASH FLOW INFORMATION

(a) **Reconciliation of Cash**

Cash at the end of the financial year as shown in the statements of cash flows is reconciled to the related items in the statement of financial position as follows:

- Cash On Hand	2,431	4,077
- Grants - Cash at Bank	35,295	334,440
- At call deposits with financial institutions		
- Sub Entities – Cash at Bank	896,590	1,055,066
- Cash at Bank	3,708,607	3,229,446
	4,642,923	4,623,029

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	Note	2018 \$	2017 \$
NOTE 16: CASH FLOW INFORMATION (CONT.)			
(b) Reconciliation of Cash Flow from Operations with Profit from Ordinary Activities after Income Tax			
Profit from Ordinary Activities after Income Tax		1,805,382	1,140,359
<i>Non-Cash Flows in Profit from Ordinary Activities</i>			
– Amortisation		52,936	42,256
– Depreciation		148,706	148,207
<i>Changes in Assets and Liabilities, net of the effects of purchase and disposals of subsidiaries</i>			
– (Increase)/Decrease in Receivables		(6,994)	151,528
– Decrease/ (Increase) in Inventories		4,853	1,023
– Increase/ (Decrease) in Payables		(442,321)	(158,934)
– Increase (Decrease) in Provisions		12,569	(16,426)
Cash Flows from Operations		1,575,131	1,781,121
(c) Non-Cash Financing and Investing Activities			
		-	-
(d) Credit Standby Arrangement and Loan Facilities			
		-	-

NOTE 17: FINANCIAL INSTRUMENTS

a. Financial Risk Management Policies

The entity's activities expose it primarily to the financial risks of credit and liquidity. The board of directors are responsible for monitoring and managing the financial risks of the entity.

The Board monitor these risks through the annual budgetary process which is managed by it.

All major financial issues are examined by the Board at their monthly meetings.

The Board also meets monthly to consider recommendations made by the Chief executive Officer.

Monthly management accounts are presented and analysed by the Board.

Any changes to be implemented are communicated to management by the Chief Executive Officer who attends all Board meetings.

The entity does not enter into derivative financial instruments and does not speculate in any type of financial instrument.

b. Liquidity Risk

Liquidity risk is the risk that the entity will not be able to meet its financial obligations as they fall due. The entity monitors its cash flow needs on a weekly basis. In the event of a potential cash deficit, the entity has access to financial reserves.

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NOTE 17: FINANCIAL INSTRUMENTS (CONT.)

c. Credit Risk

Credit risk is the risk of financial loss to the entity if a customer or counterparty to a financial instrument fails to meet its contractual obligations. The entity has exposure to credit risk through its trade receivables, and funds placed with financial institutions.

The entity's maximum exposures to credit risk at balance date in relation to each class of recognised financial asset is the carrying amount of those assets as indicated in the statement of financial position.

The maximum credit risk exposure does not take into account the value of any collateral or other security held, in the event other entities/parties fail to perform their obligations under the financial instruments in question.

The Management manage the credit risk in:

- (i) trade receivables by assessment of each counterparty's capacity to repay and its payment history.

Any amount owed outside its repayment term must be approved by the Board of Directors.

- (ii) funds placed with other financial institutions by only depositing with financial institutions which have a Standard and Poor's rating of at least BBB+. This is managed by the Chief Executive Officer who reports back to the Board of Directors on a regular basis.

d. Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will affect the entity's income or the value of its obligations, and arises on variable rate debt.

The entity is not exposed to any significant interest rate risk.

e. Other Market Price Risks

Price risk is the risk that the fair value or future cash flows of a financial instrument will change because of changes in market prices. The entity is not exposed to any significant price risk.

f. Sensitivity Analysis

The entity has not performed a sensitivity analysis relating to its exposure to various market risks at balance date as the effect on the current year's results and equity, which could result from a change in these risks, is not material because its exposure is not significant.

NOTE 18: DIVIDENDS

No dividends have been paid or proposed during the financial year.

NOTE 19: CONTINGENT LIABILITIES

At the date of this report there are no contingent liabilities.

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NOTE 20: MEMBERS FUNDS

The company is limited by guarantee. If the company is wound up, the Constitution states that each member is required to contribute a maximum of \$20 each towards meeting any outstanding obligations of the company.

NOTE 21: COMPANY DETAILS

The registered office of the company is: 3, 26-28 Ellingworth Parade. Box Hill, VIC 3128.

The principal place of business is: 710 Dandenong Road, Springvale, Vic, 3171

NOTE 22: ACCOUNTING STANDARDS

Australian Accounting Standards which have been issued or amended and which are applicable to the entity but are not yet effective have not been adopted in the preparation of these financial statements at reporting date. These are not expected to impact the entity.

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NOTE 23: KEY MANAGEMENT PERSONNEL COMPENSATION

	Short-Term Employee Benefits			Post-Employment Benefits	
	Salary & Fees	Bonus	Superannuation	Termination Benefit	Total
	\$	\$	\$	\$	\$
2018					
Total Compensation	460,545	10,000	43,791	17,712	532,048
2017					
Total Compensation	387,244	12,540	36,787	17,124	453,695

NOTE 24: FINANCIAL INSTRUMENT COMPOSITION AND MATURITY ANALYSIS

a. **Interest Rate Risk**

The table on the following page reflects the undiscounted contractual settlement terms for financial instruments of a fixed period of maturity, as well as management's expectations of settlement period for all other financial instruments. As such, the amounts may not reconcile to the statement of financial position.

b. **Fair Values**

The fair value of the entity's assets and liabilities approximates their carrying value. No financial assets and financial liabilities are readily traded on organised markets in standardised form. Financial assets where the carrying amount exceeds fair values have not been written down as the entity intends to hold these assets to maturity.

The aggregate fair values and carrying amounts of financial assets and financial liabilities are disclosed in the statement of financial position and in the notes to the financial statements.

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NOTE 24: FINANCIAL INSTRUMENT COMPOSITION AND MATURITY ANALYSIS (CONT.)

	Weighted Average Effective Interest Rate	Floating Interest Rate			Fixed Interest Rate Maturing in:			Non- Interest Bearing	Total Carrying Amount as per Statement of Financial Position	
					Over 1 to 5 years				2018	2017
		2018	2017		2018	2017				
	%	\$	\$	\$	\$	\$	\$	\$	\$	\$
Financial Assets										
Cash & Liquid Assets	1.30	4,642,923	4,623,029	-	-	-	-	-	4,642,923	4,623,029
Trade Receivables		-	-	-	-	206,258	208,538	208,538	206,258	208,538
Investments		-	-	-	-	-	1,000	1,000	1,000	1,000
Other Receivables		-	-	-	-	-	95,942	86,668	95,942	86,668
Total Financial Assets		4,642,923	4,623,029	-	-	303,200	296,206	4,946,123	4,919,235	
Financial Liabilities										
Trade Payables		-	-	-	-	327,959	168,903	168,903	327,959	168,903
Other Payables		-	-	-	-	45,239	87,544	87,544	45,239	87,544
Grants in Advance		-	-	-	-	15,830	574,222	574,222	15,830	574,222
Borrowings	-	3.20	-	-	-	-	-	-	-	-
Total Financial Liabilities		-	-	-	-	389,028	830,669	389,028	830,669	

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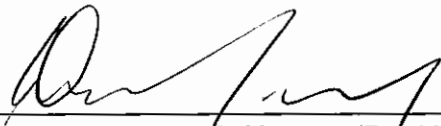
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DIRECTORS' DECLARATION

In accordance with a resolution of the directors of Sporting Shooter Association of Australia (Victoria), the directors declare that:

1. The financial statements and notes, as set out on pages 6 to 27, are in accordance with the *Corporations Act 2001* and
 - a. comply with Australian Accounting Standards; and
 - b. give a true and fair view of the financial position of the company as at 30 April, 2018 and of its performance for the year ended on that date
2. In the directors' opinion there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Director



D. Moroney (President)

Dated this 23rd day of August 2018







Sporting Shooters Association of Australia (Victoria)

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